

SIMON SIEGENTHALER

800 W Campbell Rd 14.314 ◊ University of Texas at Dallas ◊ Richardson, TX 75080, USA
+1 469 315 9646 ◊ simon.siegenthaler@utdallas.edu ◊ www.simonsiegenthaler.com

FIELDS

Behavioral & Experimental Economics

Game Theory

Themes: Bargaining and Markets, Coordination and Social Norms, Adverse Selection, Cheap-Talk

ACADEMIC POSITIONS

Assistant Professor, University of Texas at Dallas (JSOM) *August 2017 - present*

Postdoctoral Associate, New York University Abu Dhabi *September 2014 - August 2017*

RESEARCH VISITS

Visiting Scholar, University of California, San Diego *June - August 2016*

Visiting Research Fellow, Brown University *January - June 2014*

EDUCATION

Ph.D. in Economics, University of Bern *December 2014*
Summa Cum Laude & Eduard-Adolf-Stein-Preis (Outstanding Dissertation Award)
Committee: Olivier Bochet (*Chair*), Pedro Dal Bó, Rajiv Vohra

Swiss Program for Beginning Doctoral Students in Economics, Gerzensee *January 2012*

M.Sc. in Climate Sciences and Economics, University of Bern *September 2010*

B.A. in History and Economics, University of Bern *September 2008*

PUBLICATIONS

Better later than never? An experiment on bargaining under adverse selection (with Olivier Bochet). *International Economic Review* (forthcoming)

Meet the lemons: An experiment on how cheap-talk overcomes adverse selection in decentralized markets. *Games and Economic Behavior* 102 (2017): 147-161.

WORKING PAPERS

Information transmission through bargaining: Experimental evidence (with Olivier Bochet). *Submitted*

Social change and the conformity trap (with James Andreoni and Nikos Nikiforakis). *Under revision*

Benefits and risks of transitory foreign aid: Insights from a lab experiment on external transfers and altruistic giving (with Blaine Robbins, Aaron Kamm, and Daniel Karell). *Submitted*

Leadership, inequality, and coordination (with Aurelie Dariel and Nikos Nikiforakis). *Available upon request*

On the nature of externalities impeding efficient contracting. *Available upon request*

Bargaining on multiple issues: Bundles, information, and haggling (with Olivier Bochet and Manshu Khanna). *Work in progress*

The role of commitment in reconciling Gamson's Law with coalitional bargaining theory (with Aaron Kamm). *Work in progress*

CONFERENCES & INVITED PRESENTATIONS

Job Market Talks (2017): University of Vienna, Naveen Jindal School of Management at UT Dallas, University of Ottawa, University of Gothenburg, University of Melbourne.

Enacting Change in Long-run Behavior and Attitudes, WZB 2016

ESA European Meeting, Norwegian School of Economics in Bergen 2016

NYU Global Network Experimental Social Sciences Workshop, NYU Abu Dhabi 2016

Workshop on Behavioral Political Economy, NYU Abu Dhabi 2015

SED Conference on Economic Design, Istanbul Bilgi University 2015

Winter Experimental Social Sciences Institute, NYU Abu Dhabi 2014

Asia-Pacific ESA Conference, Tokyo 2013

New Directions in the Voluntary Provision of International Public Goods, ZEW Mannheim 2012

AURÖ Workshop, Bern 2012

9th International NCCR Climate Summer School "Adaptation and Mitigation: Responses to Climate Change", Grindelwald 2010

REFEREEING

B.E. Journal of Theoretical Economics, European Economic Review, Journal of the Economic Science Association, Mathematical Social Sciences

TEACHING

Business Economics (Fall 2017), University of Texas at Dallas

Teaching Assistant (University of Zürich): Auction Theory (2014)

Teaching Assistant (University of Bern): Experimental Economics (2012, 2013), Economics of Nobel Prize Winners (2012, 2013, 2014), Intertemporal Allocation of Natural Resources (2013), Contracts and Incentives (2013)

MISCELLANEOUS

Professional Affiliations: American Economic Association, Econometric Society, Economic Science Association, Society for Economic Design

Languages: English (fluent), German (native), French (basic)

REFERENCES

Prof. James Andreoni
Department of Economics
University of California, San Diego
9500 Gillman Drive
La Jolla, California
☎ +1 858 534 3832
✉ andreoni@ucsd.edu

Prof. Olivier Bochet
Social Science Division
New York University Abu Dhabi
Abu Dhabi, P.O. Box 129188
United Arab Emirates
☎ +971 2628 5470
✉ olivier.bochet@nyu.edu

Prof. Nikos Nikiforakis
Social Science Division
New York University Abu Dhabi
Abu Dhabi, P.O. Box 129188
United Arab Emirates
☎ +971 2628 5436
✉ nikos.nikiforakis@nyu.edu