

SIMON SIEGENTHALER

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FIELDS

Experimental Economics, Game Theory, Market Design

Themes: Bargaining, Adverse Selection, Coordination & Social Norms

ACADEMIC POSITIONS

Assistant Professor, University of Texas at Dallas (JSOM) *August 2017 - present*

Postdoctoral Associate, New York University Abu Dhabi *September 2014 - August 2017*

RESEARCH VISITS

Visiting Scholar, University of California, San Diego *June - August 2016*

Visiting Research Fellow, Brown University *January - June 2014*

EDUCATION

Ph.D. in Economics, University of Bern *December 2014*
Summa Cum Laude & Eduard-Adolf-Stein-Preis (Outstanding Dissertation Award)
Committee: Olivier Bochet (*Chair*), Pedro Dal Bó, Rajiv Vohra

Swiss Program for Doctoral Students in Economics, Gerzensee *January 2012*

M.Sc. in Climate Sciences and Economics, University of Bern *September 2010*

B.A. in History and Economics, University of Bern *September 2008*

PUBLICATIONS

Predicting Social Tipping and Norm Change in Controlled Experiments (with James Andreoni and Nikos Nikiforakis). *Proceedings of the National Academy of Science* 118 (2021): e2014893118.

Competition and Price Transparency in the Market for Lemons: Experimental Evidence (with Olivier Bochet). *American Economic Journal: Microeconomics* 13 (2021): 1-29.

Better Later than Never? An Experiment on Bargaining Under Adverse Selection (with Olivier Bochet). *International Economic Review* 59 (2018): 947-971.

Meet the Lemons: An Experiment on how Cheap-Talk Overcomes Adverse Selection in Decentralized Markets. *Games and Economic Behavior* 102 (2017): 147-161.

WORKING PAPERS

Referral Hiring and Wage Formation in a Market with Adverse Selection (with Aurelie Dariel and Arno Riedl). *Revise & Resubmit at Games and Economic Behavior*

Beyond Dividing the Pie: Experimental Evidence on Bargaining over Multiple Issues (with Olivier Bochet and Manshu Khanna). *Reject & Resubmit*

Timing of Commitment in Coalitional Bargaining (with Aaron Kamm). *Submitted*

Benefits and Risks of Transitory Foreign Aid: Insights from a Lab Experiment on External Transfers and Altruistic Giving (with Blaine Robbins, Aaron Kamm, and Daniel Karell). *Under Revision*

Leadership, Inequality, and Coordination (with Aurelie Dariel and Nikos Nikiforakis). *Under Revision*

CONFERENCE PRESENTATIONS & INVITED PRESENTATIONS

2021: ESA Global Around-the-Clock Virtual Conference.

2020: Annual Texas Experimental Association Symposium, Texas A&M University; ESA Global Around-the-Clock Virtual Conference.

2019: Norms and Behavioral Change Workshop (NoBeC), University of Pennsylvania; Bargaining: Experiments, Empirics, and Theory (BEET) Workshop, BI-Norwegian Business School; Annual Texas Experimental Association Symposium, Baylor University in Waco.

2018: ESA North American Meeting, Antigua, Guatemala; AEA Meeting, Session: "Like Everybody Else: Experimental Economics of Conformity, Image, and Identity," Philadelphia.

2017: Seminars at University of Vienna, Jindal School of Management at UT Dallas, University of Ottawa, University of Gothenburg, University of Melbourne.

2016: Enacting Change in Long-run Behavior and Attitudes, Berlin Social Science Center; ESA European Meeting, Norwegian School of Economics in Bergen; NYU Global Network Experimental Social Sciences Workshop, NYU Abu Dhabi.

2015: Workshop on Behavioral Political Economy, NYU Abu Dhabi; SED Conference on Economic Design, Istanbul Bilgi University.

2010-2014: Winter Experimental Social Sciences Institute, NYU Abu Dhabi 2014; 2013 Asia-Pacific ESA Conference, Waseda University, Tokyo; New Directions in the Voluntary Provision of International Public Goods, ZEW Mannheim 2012; AURÖ Workshop, University of Bern 2012; 9th International NCCR Climate Summer School "Adaptation and Mitigation: Responses to Climate Change," Grindelwald 2010.

REFEREEING

Completed more than fifty manuscript reviews for the following journals. *American Economic Review: Insights*, *American Economic Journal: Microeconomics*, *B.E. Journal of Theoretical Economics*, *Bulletin of Economic Research*, *Economic Inquiry*, *Economic Journal*, *European Economic Review*, *Experimental Economics*, *Games*, *Games and Economic Behavior*, *International Journal of Industrial Organization*, *Journal of Economic Psychology*, *Journal of Public Economic Theory*, *Journal of the Economic Science Association*, *Leadership Quarterly*, *Management Science*, *Mathematical Social Sciences*, *PLOS One*, *Production and Operations Management*, *Review of Financial Studies*.

TEACHING

Courses at University of Texas at Dallas (Assistant Professor):

Advanced Topics in Capitalism (Spring 2021). The course focuses on how markets can help address key global challenges such as economic inequality, climate change, and the healthcare system.

Business Economics for MBAs (Fall 2020), 70 students, evaluation 4.95/5

Business Economics for MBAs (Fall 2019), 133 students, evaluation 4.85/5

Business Economics for MBAs (Fall 2018), 125 students, evaluation 4.80/5

Business Economics (Fall 2017), 60 students, evaluation 4.80/5

Courses at University of Bern & University of Zürich (Teaching Assistant):

Auction Theory (2014), Experimental Economics (2012, 2013), Economics of Nobel Prize Winners (2012, 2013, 2014), Intertemporal Allocation of Natural Resources (2013), Contracts and Incentives (2013)

COMMITTEES

2020: Faculty Hiring Committee, Managerial Economics, School of Management, UT Dallas

2017-2021: Committee for MS Energy Management, School of Management, UT Dallas

MISCELLANEOUS

Professional Affiliations: American Economic Association, Econometric Society, Economic Science Association

Languages: English (fluent), German (native), French (basic)

Software: Stata, R, Mathematica, z-Tree

Personal Details: Swiss citizen, US permanent resident, married & one child